

CAPABILITY STATEMENT



COMPANY OVERVIEW



Founded by Charles Njuguna, an engineer, with a Bsc. Electrical Engineering degree and 18 years experience in engineering (hardware/software/systems) and Project Management. We help organizations identify and mitigate risks through the use of technology. We provide IT consulting, system design, integration and installation. We also offer staffing solutions for skilled IT professionals.

CORE SERVICES

- Electronic Security Systems
- Communications Systems – IP Video, Voice & Data networks.
- Wireless Networks
- Audio Visual Systems
- Software Development & Implementation
- Cybersecurity and IT Compliance
- Custom Integration
- IT Project Management

DIFFERENTIATORS

- Experienced Project Managers.
- Experience with major NDAA/TAA electronic security and AV products.
- Experienced engineers and technicians with electronic security, AV and telecom industry certifications including CCNA/CCNP, CompTIA Security+, CTS and BICSI.

PAST PERFORMANCE

- Personal Past performance:
 - SLC – Was part of the Project Management Team for \$4.2B Salt Lake City Airport Redevelopment Project while working for KR Barker & Assoc. Managed IT and Special Systems design and installation. Contact person: william.chu@slcgov.com. (Jan 2020 – Feb 2022)
 - DC – Participated in project design and implementation of IP surveillance system, access control systems, wireless network, paging system, wayfinding system, control center audio-visual system and intrusion detection system for \$1B Reagan National Airport upgrade while working for Big Sky Incorporated. Contact: Larry Chandler, Electrical & Electronic Systems Project Manager / COTR at Larry.chandler@mwaa.com. (Nov 2016 – Jul 2018)
- US Coast Guard, Elizabeth City NC (09/30/2024 - 10/25/2024) – Supplied all equipment and installation labor for a turnkey 56 IP camera surveillance system in a 3-story building. The work included CAT 6 cabling and installation and configuration of all headend equipment. Project Amount: \$51,245. The contact person is Pitt Hughes - Pitt.N.Hughes@uscg.mil.
- Veterans Affairs Hospital, Fargo ND (05/01/2023 - 06/06/2023) – Supplied and installed a turnkey 48 IP camera surveillance system across multiple buildings. Projects included CAT 6A and fiber cabling, headend equipment installation and configuration. Project Amount: \$196,889. The contact person was Joseph Sauvageau - Joseph.Sauvageau@va.gov.
- Virginia Dept of Health, VA (05/18/2010 - 05/21/2010) – Furnished and installed two (2) turnkey projection and interactive display systems for 2 separate conference rooms including speakers and audio amplifier. Project Amount: \$10,672. The contact person was Scott Magazine - scott.magazine@vdh.virginia.gov.

Certifications

DBE – VA DOT Certified
SWAM – State of VA
SDVOSB – Dept. of Veterans Affairs

DUNS Number: 827003950

SAM UEI: RVCHJ5B6PUS8

CAGE Code: 53ZL6

NAICS Codes:

- **541330** - Engineering Services
- **541490** - Other Specialized Design Services
- **541511** - Custom Computer Programming
- **541512** - Computer Systems Design
- **541513** - Computer Facilities Management
- **541519** - Other Computer Related Services
- **561621** - Security Systems Services (except Locksmiths)
- **611420** - Computer Training

SAM Registration: Active

Accepting credit cards: Yes

Business Size: SDB

Contact Person

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