

# CAPABILITY STATEMENT



## COMPANY OVERVIEW



Founded by Charles Njuguna, a PMP–certified engineer, with a Bsc. Electrical Engineering degree and 16 years experience in engineering (hardware/software/systems) and Project Management. We help organizations identify and mitigate risks through the use of technology. We provide IT consulting, system design, integration and installation. We also offer cyber security solutions.

## CORE SERVICES

- Electronic Security Systems
- Communications Systems – IP Video, Voice & Data networks.
- Wireless Networks
- Audio Visual Systems
- Software Development & Implementation
- Cybersecurity and IT Compliance
- Custom Integration
- IT Project Management

## DIFFERENTIATORS

- Experienced Project Managers that hold a PMP certification.
- Close partnership with Cisco experts who hold CCNP & CCIE.
- Cyber security engineers are currently acquiring CompTIA Security+ and CEH certifications at a minimum.

## PAST PERFORMANCE

- Personal Past performance:
  - SLC – Was part of the Project Management Team for \$4.2B Salt Lake City Airport Redevelopment Project while working for KR Barker & Assoc. Managed IT and Special Systems design and installation. Contact person: william.chu@slcgov.com. (Jan 2020 – Feb 2022)
  - DC – Participated in project design and implementation of IP surveillance system, access control systems, wireless network, paging system, wayfinding system, control center audio-visual system and intrusion detection system for \$1B Reagan National Airport upgrade while working for Big Sky Incorporated. Contact: Larry Chandler, Electrical & Electronic Systems Project Manager / COTR at Larry.chandler@mwaa.com. (Nov 2016 – Jul 2018)
- Hanover Circuit court, VA – Designed and installed a turn-key 16-channel IP surveillance system and digital storage system for the entire clerk's office. Project Performance \$15,842. The contact person is Stuart Oskins, Technical Contact at SOskins@courts.state.va.us. (03/23/2010 – 03/26/2010)
- Virginia Dept of Health, VA – Furnished and installed two (2) turn key projection and interactive display systems for 2 separate conference rooms including speakers and audio amplifier. Project Performance \$10,672. The contact person was Scott Magazine, Contracting Officer at scott.magazine@vdh.virginia.gov. (05/18/2010 – 05/21/2010)
- DLA Defense Supply Center, VA – Designed and installed a 16-channel IP video and audio surveillance system. Project Performance \$16,265. The contact person was Lee R. Scott at lee.r.scott@dla.mil. (07/07/2010 – 07/20/2010)

## Certifications

DBE – VA DOT Certified  
SWAM – State of VA  
SDVOSB – Dept. of Veterans Affairs

**DUNS Number:** 827003950

**CAGE Code:** 53ZL6

**NAICS Codes:**

- **541330** - Engineering Services
- **541490** - Other Specialized Design Services
- **541511** - Custom Computer Programming
- **541512** - Computer Systems Design
- **541513** - Computer Facilities Management
- **541519** - Other Computer Related Services
- **561621** - Security Systems Services (except Locksmiths)
- **611420** - Computer Training

**SAM Registration:** Active

**Accepting credit cards:** Yes

**Business Size:** Small Disadvantaged Business

## Contact Person

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